# CLIMATE PLEDGE FRIENDLY



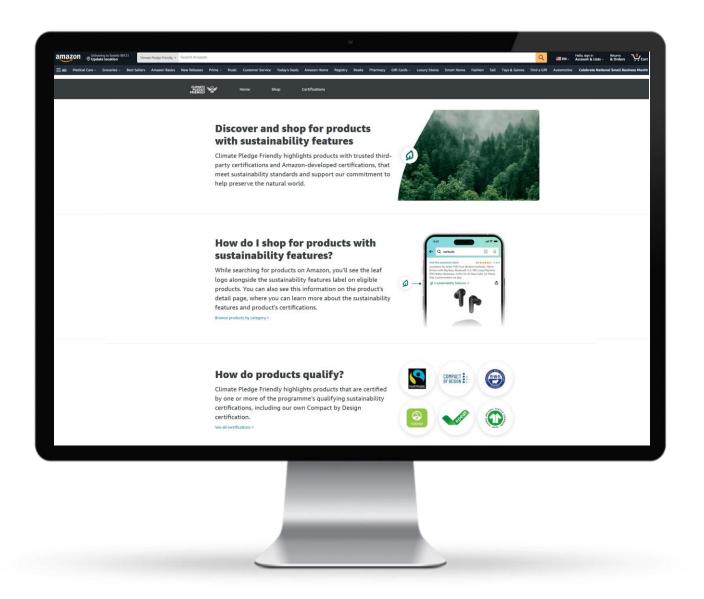
### Climate Pledge Friendly | An Ambitious Mission

### **Mission**

Enable customer discovery of, and switch to products with sustainability features

### **Customer Experience**

Highlight products that are recognized by at least one of 50+ trusted third party sustainability certifications, across a customer's entire journey



### Customer Experience | Overview



Homepage



Search



**Detail Page** 



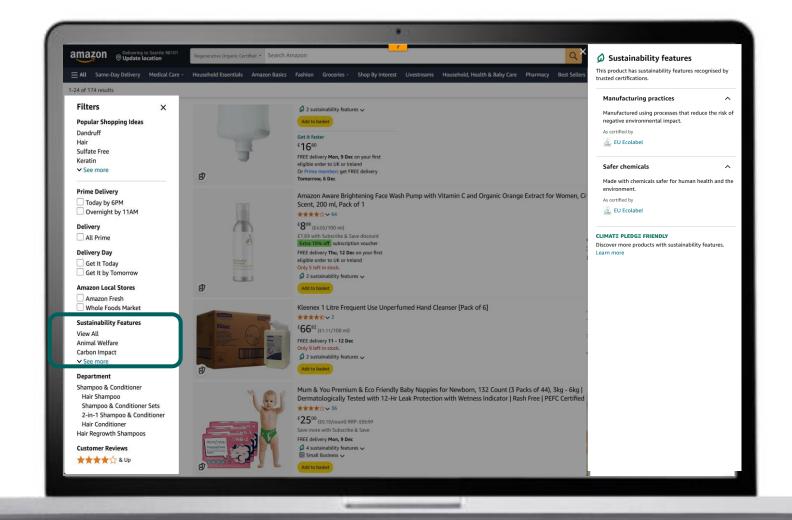
Recommendations



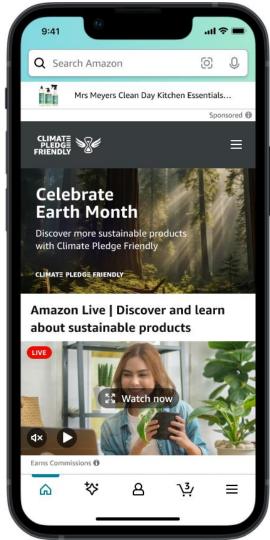
**Amazon Business** 



**Sitewide Events** 



### Learning | Qualifying Products Benefit



Disclaimer: US 2024 CX; all Amazon and Climate Pledge Friendly Experience subject to change

>12% Sales lift for 1 year per academic study by **USC, Carnegie-Mellon, and NYU** 

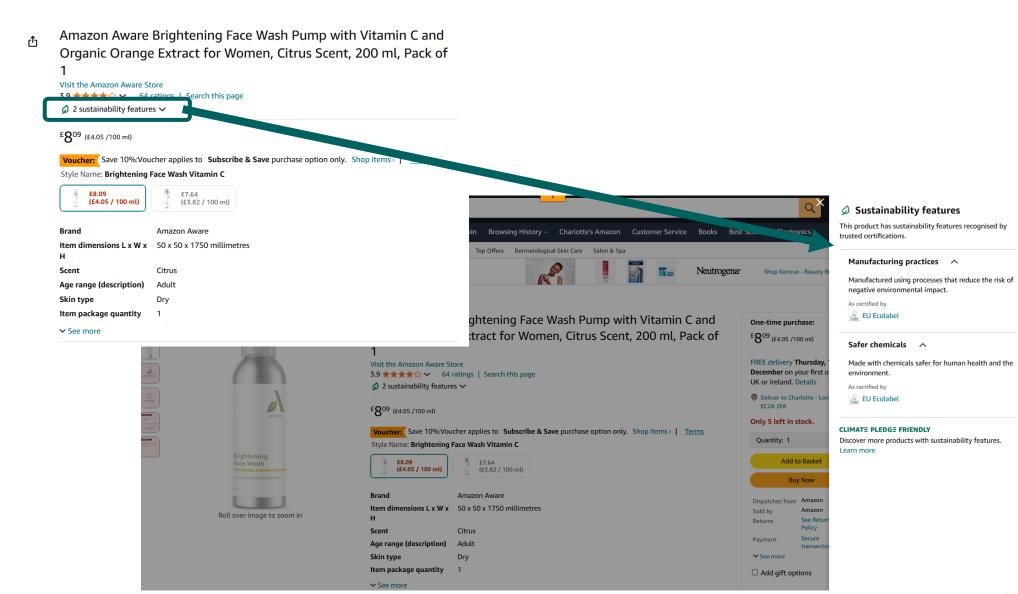




## How EU Ecolabel products are given visibility on Amazon

### **Learning | Customers Want Details**





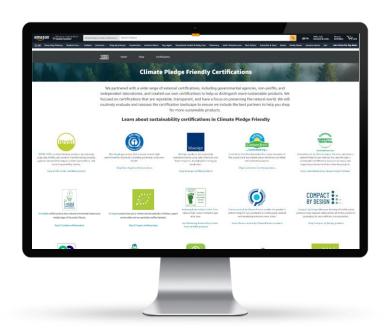
### Customer Experience | Program Pages



**Beauty Page** 

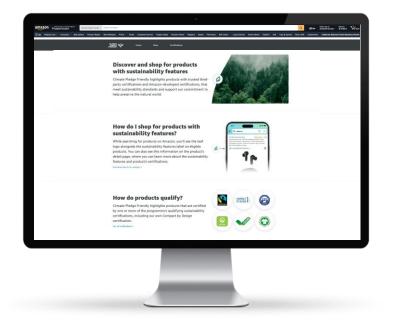


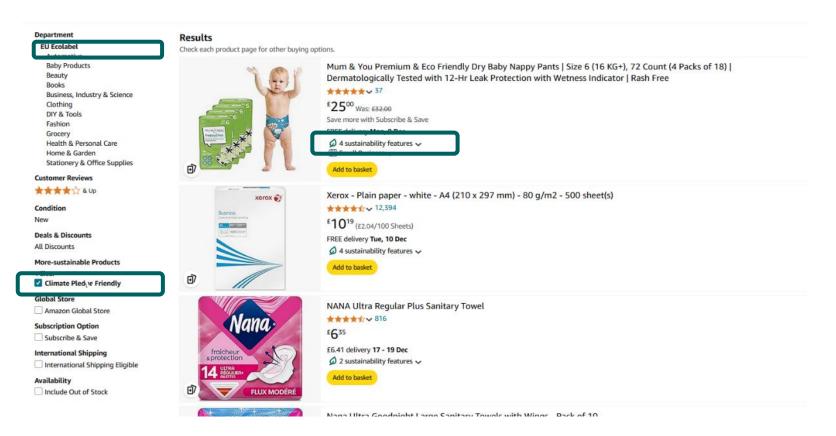
**Shop Page** 



**Certification Page** 

### Customer Experience | Program Pages





### Learning | We are Successfully Increasing Visibility

User Manual: EU Ecolabel Catalogue (ECAT) for applicants and licence holders



November 2024





### Thank you